# ENCANTADA GALAPAGOS SAILBOAT - TERMS AND CONDITIONS

## **YACHT BOOKING POLICIES**

- Upon confirmation a deposit of 20% is due at time of booking in order to guarantee the reservation. If no deposit is received within 8 business days of the booking, the reservation request will be canceled automatically.
- Balance of payment is required 30 days prior to the sailing yacht.

### YACHT CANCELLATION POLICIES

- If a cancellation is received between reconfirmation and 30 days prior to the sailing date, we will charge 20% per person as handling fee.
- If cancellation is received between 30 days prior to the sailing date, the full cost of the cruise will be charged as a cancellation fee.
- Deposits or payment in case of cancellation are refundable if your space on the yacht is resold by us. This reimbursement will be made only after sailing date.
- Note: In cases of acts of providence we postpone your trip to another date we agree within the next 365 days.

## YACHT BOOKING POLICIES / 6+ & Charters

- If the booking is made 181 days or more prior to departure:
- Upon confirmation a 1st deposit of 20% of the total price in order to guarantee the reservation
- 120 days prior to sailing date a 2nd deposit of 20%
  90 days a non-refundable deposit of 30%, ---
- Final payment is due 60 days prior to departure a Vel Green
- 60 days prior or less to departure a non-refundable payment for the full amount of the charter is due.

### YACHT CANCELLATION POLICIES / 6+ & Charters

- If a cancellation is received between reconfirmation and 120 days prior the sailing date, we will charge the first deposit of 20% as handling fee.
- 119 days prior to the sailing date, the first and second deposits will be kept as a cancellation fee.
- If cancellation is received between 60 days prior to sailing date, the full charter price will be applied as cancellation penalty.
- Deposits or payment in case of cancellation are refundable if the charter is resold by us. This reimbursement will be made only after sailing date.

#### GENERAL

- Any changes to the above arrangements are not valid unless confirmed in writing by the YACHTS OPERATOR reservation department.
- All Booking and Cancellation Policies are subject to change without prior notice. All confirmed bookings as well as new ones will be readjusted accordingly.